

Africa Franchise

STANLIB Asset Management

2012



 STANLIB

STANLIB's Franchises

The STANLIB investment team comprises of Franchises - small focused teams of specialists, who are responsible for managing assets in their area of expertise. Because of this, Portfolio Managers are able to focus on what they do best.

Our culture is one of cooperation and debate which ensures cross-fertilization of ideas across the franchises. We firmly believe in active portfolio management and the franchises share a commitment to the centralised STANLIB research process.

The Africa Franchise Overview

Through our vigorous investment process, The Africa Franchise offers access to the fastest growing Africa region. Overseen by the Africa CIO, this Franchise consists of two pillars: an Equity team and a Fixed Interest team; both supported by a dedicated economist and various in-country investment teams across six African countries.

The Africa equity team manages research-driven active propositions aimed at seeking out companies with the highest upside to fair value and/or undervalued relative to peers and the market. The current equity AUM is in excess of R750 million (as at 30 June 2011).

The Fixed Income Team currently oversees in excess of R15 billion in fixed income assets and conducts fixed income and credit research on behalf of STANLIB's operations in Botswana, Kenya, Lesotho, Namibia, Swaziland and Uganda.

The Africa Franchise Characteristics

Because growth prospects in developing economies, (like many of those in Africa) are estimated to surpass mature economies, the returns have the potential to outperform those in developed markets. However, there are additional risks associated with investing in emerging markets and as a result, the investment time horizon is long. The Africa propositions are also suited for adding diversification of frontier market investment opportunities.

Meet the portfolio managers



John Mackie

Africa CIO

John has over 26 years experience in the investment industry and was instrumental in establishing STANLIB's Africa (ex SA) operations.



Thabo Ncalo

Africa Equity Co-Portfolio Manager

Thabo joined the investment industry in 2003 and he started with STANLIB in 2007.



Humphrey Gathungu

Africa Equity Co-Portfolio Manager

Humphrey joined the investment industry in 2002 and he has been with STANLIB since 2004.



David Makoni

Africa Fixed Income Portfolio manager

David joined the investment industry in 1999 and has been with STANLIB since 2008.



Khabele

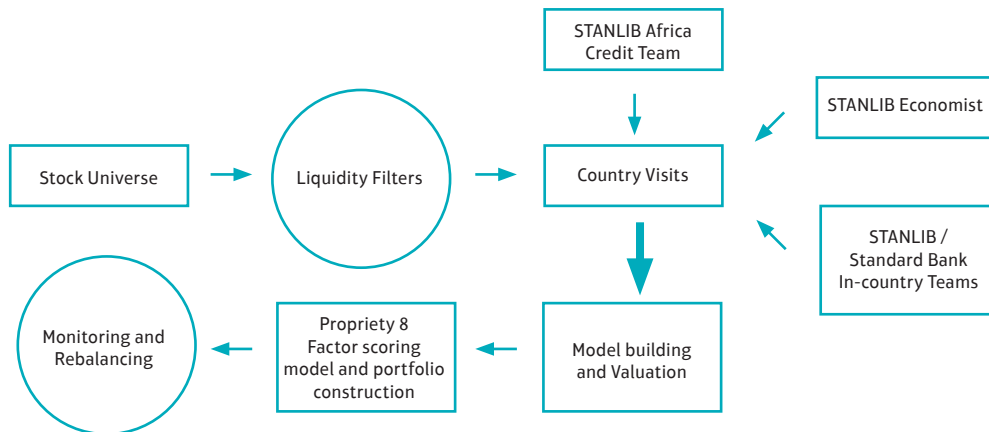
Mofelehetsi

Africa Fixed Income Credit Analyst

Khabele joined the investment industry in 2007 and has been with STANLIB since 2009.

Philosophy and process

We believe that African listed equity markets are inefficient, enabling us to exploit the difference between price paid and value received. The Africa Equity team employs a proprietary 8-Factor portfolio construction model, that together with country visits and contact with company management, serve to identify investment opportunities.



The Fixed Interest team, on the other hand, seeks to maximize total client returns while prudently managing risk by actively investing across the broad spectrum of fixed income opportunities in carefully selected African markets.

What makes the Africa Franchise tick?

“We are not concerned with short-term returns or momentum themes, but instead look to identify companies that offer compelling valuations and have solid and sustainable long-term prospects” - Thabo Ncalo

STANLIB’s Africa Propositions

The Africa Franchise’s equity proposition is the STANLIB Africa Equity Fund (FSB approved). Its geographical distribution is indicated on the map alongside.

As part of the ongoing efforts of the Franchise to provide a more comprehensive and ‘balanced’ investment proposition, a Pan-African Income offering has been launched. This is available as a segregated mandate.

Bespoke solutions

We understand that some clients have specific needs and we have the capability to deliver solutions, which are tailored to meet those needs.

Please speak to one of our Fund Managers if this is what you are looking for.



STANLIB

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STANLIB Asset Management

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The manager is a member of the Association for Savings & Investment of South Africa (ASISA)
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